

STONE MOUNTAIN MEMORIAL ASSOCIATION
DEVELOPMENT AND FINANCE COMMITTEES MEETING
November 18, 2014

A joint meeting of the Development and Finance Committees of the Stone Mountain Memorial Association was held at 11:00 a.m. on Tuesday, November 18, 2014, at Evergreen Conference Center, Stone Mountain Park.

FINANCE COMMITTEE MEMBERS PRESENT

Scott Johnson, Chairman Finance Committee
Greer Johnson, SMMA Vice Chairman
Dick Childers
Roy Roberts

DEVELOPMENT COMMITTEE MEMBERS PRESENT

Ray S. Smith III, Chairman Development Committee
Joan Thomas

COMMITTEE MEMBERS ABSENT

Becky Kelley
Perry Tindol

OTHERS PRESENT

Carolyn Meadows, Chairman SMMA
Bill Stephens, C.E.O.
Gail Durham, Director of Finance
Bob Cowhig, Director of Planning and Development
Duane Studdard, Administration Manager

Call to Order

The meeting was called to order.

Review of Year-to-Date Financial Statements

Ms. Durham reported that year-to-date revenues through October 31, 2014 were \$8.7 million and better than budget. Total operating expenses were \$5.6 million compared to the budgeted amount of \$6.1 million. The net loss year to date was about \$1.7 million compared to the budgeted loss of \$2.8 million.

The statement of cash flows reflects net cash provided by operating activities of about \$1.2 million year to date. Investments in capital assets year to date are \$2.7 million. The net decrease in cash through September is \$1.5 million. The cash and investment balance at the end of October was about \$8 million.

Review of Proposed 2015 SMMA Budget

Ms. Durham discussed the proposed budget for 2015. Total revenues are projected at \$10.7 million. Overhead or total expenses are forecasted at \$7.7 million. Operating profit is revenues less expenses or about \$3 million, and after depreciation of \$6.1 million the net loss for 2015 is forecasted at about \$3.1 million. Expense line items were discussed with

labor costs increased from the 2014 budget by about 8%. A \$2.50 per hour increase has been included for part-time employees, and a 3% salary increase for full-time employees is factored into labor costs for 2015. Health care benefit costs will rise about 14%. Other line items were also discussed. The small capital and equipment budget was reviewed and totaled \$553,500. Small capital includes vehicles, computers, equipment, and the tram rescue project.

Future major capital projects were discussed, but no major projects other than paving are budgeted for 2015.

The budget will be presented for approval at the afternoon meeting.

Mr. Stephens discussed the Barrington View property. In 1981 the General Assembly passed a revision to the code which states that the Jekyll Island Authority and the Stone Mountain Memorial Association cannot sell any real property unless it is to be used as a right of way for a State or Federal highway. A transfer of the 1555 Barrington View house was discussed with the State Building Authority, but the Attorney General's Office has stated that this transaction would not be allowed under the current code. Other uses for the property were discussed. The current estimate for the demolition of the house is about \$75,000.

Adjourn to Executive Session

Mr. Smith made a motion to go into Executive Session and Mr. Johnson seconded the motion. The committees unanimously approved the motion and the meeting was suspended. SMMA staff was dismissed from the meeting. Committee members and Mr. Stephens remained in Executive Session.

After Executive Session the meeting reconvened and was adjourned.

Meeting adjourned at 12:00 p.m.

Notes taken by

Gail Durham